

RECRUITER'S GUIDE
PGDM (ABM)
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Where experience
meets excellence

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THE MANA METAMO

Going Beyond the Usual

Rapid advancement in agriculture has resulted in increased demand for qualified managers to manage this sector. The swiftly changing business and technological environment, the pace of globalization and competition along with changing policies of the government is/are placing unparalleled demands on the capabilities of tomorrow's agribusiness managers. Meeting such industry demands through the Post-Graduate Diploma in Management (Agri-Business Management) remains central to the founding philosophy of National Institute of Agricultural Extension Management (MANAGE). It is the vision of MANAGE to have a profound impact on the way the world does business around agriculture.

Adjudged one of the best sectoral B-School (Outlook Survey-2018), MANAGE endeavours to pursue developing dedicated agribusiness managers who can oversee the complex backward and forward linkages between different components of the agribusiness value chain. The focus is on ensuring that every enrolled individual utilizes the resources efficiently, profitably and in synergy to ultimately transform into a leader who can contribute substantially to the development of diverse activities in this sector, in the national and international corporate organizations, drawing strength from our cultural diversity.



A CULTURE OF INCLUSION STARTS AT THE TOP

Part of being a great leader means understanding those you lead. That means cultivating mental agility in order to appreciate a range of perspectives.



Message from Director General

MANAGE launched its prestigious Agri-Business Management program PGDM (ABM) in 1996. The program aims at enabling meritorious agricultural and other graduates to acquire critical competencies to function as effective Agri-Business Managers with a vision to enable the Agriculture sector to metamorphose into a sustainable business. The presence of numerous alumni in leading Agri-Business Corporates is the outcome of the quality and excellence of the teaching pedagogy at MANAGE, which has been producing ethically sound and professionally competent Agri-Business techno managers over the years. I cordially invite you to recruit our talented Agri-Business techno managers to make a positive difference in your organization, which I am sure is committed towards the agricultural growth of this country.

Mrs. V. Usha Rani, IAS

Message from Principal Coordinator

The two year residential PGDM (ABM) program at MANAGE is designed to unlock the potential of the students and equip them to function as competent managers across the entire Agri-Value Chain. MANAGE has the distinction of 100% placements over the last two decades. It has witnessed a growing number of companies visiting the campus for recruitment with a steady increase in the average CTC offered to the students each year. In a way this confers a seal of approval of the program by the Agri-Business fraternity. I am confident that 2018-20 batch of talented, highly motivated, experienced and well-balanced individuals have the caliber to lead your organizations into the future. I invite you to MANAGE campus to recruit these exciting young Agribusiness Techno Managers.

Dr. K. Anand Reddy



MANAGE is certified by **BSI** under **Quality Management System - ISO 9001: 2015** for providing training, education, research, consultancy, documentation and dissemination services in the area of management and agricultural extension.

The institute has **AICTE** approval and **NBA** Accreditation.

Today, the field of agriculture has achieved commercial importance. To realize the real potential in Indian agriculture and develop it to the point of a prospective sector contributing significantly to the nation's GDP, it is necessary to manage the sector like a professional enterprise. The PGDM (ABM) program of MANAGE is meticulously designed to successfully deliver the management workforce to the agribusiness sector year after year. With alumni holding positions of responsibility across various sectors around the world, MANAGE has been training world-class leaders dedicated to the growth of agribusiness.

The program represents an unparalleled effort to bridge the gap between academics and the industry, arising out of continuous changes in the policies, market, and requirements thereof. Apart from regularly updating the curriculum and pedagogy, MANAGE emphasizes on industrial visits, guest lectures, management games, business quizzes, participation in various competitions as a part of extracurricular activities.



Training



Education



Research



Consultancy



Documentation



Dissemination
Services



About MANAGE

All major companies and conglomerates are diversifying into the Agribusiness sector. This has led to an unprecedented demand for competent, professional managers capable of handling a whole gamut of operations from farming to marketing and procurement to retail. It requires thriving talents who can face challenges with an innovative demur.

The National Institute of Agricultural Extension Management (MANAGE) is the pioneer institute to conceive the concept of Agri Business Management (ABM) in 1996.

Established in 1987 as an apex National Institute under the Ministry of Agriculture and Farmers' Welfare, Govt. of India, MANAGE offers a 2-year residential Post-Graduate Diploma in Management (Agri-Business Management). MANAGE is vested with the responsibility of assisting the Central and State Governments and other public and private sector organizations in effective management systems.

Vision

To be counted among the most pioneering, innovative, farmer-focused and self-supporting agricultural management institutes in the world.

Mission

Facilitating the acquisition of managerial and technical skills by Extension Officers, Managers, Scientists and Administrators in all sectors of agricultural economy to enable them to provide the most effective support and services to farmers and fishermen for practicing sustainable agriculture.

Professional Services

MANAGE offers its services in the following streams:

Management Education

Consultancy

Management Training

Research

Information, Documentation & Dissemination

Implementation of programmes and schemes of Government of India

Policy Advocacy





WHY RECRUIT AT MANAGE?

Divergence

Our Style and Uniqueness - Our core competency

MANAGEites are enriched with high level of integrity, drive, leadership, perseverance, intelligence and the adaptability to change. MANAGE values out of the box thinking and novelty backed up by coherent and planned teamwork. The comprehensive course curriculum and the academic rigor challenges us and aids in our holistic development through a wide range of professional experiences, leadership opportunities, service programs and extracurricular activities to make us "Career ready". We possess the skills and qualities that are needed to positively influence the world and to make the change that really makes us stand out.

Our Credentials stand high as testimonies

Being a pioneer institute in Agri-Business, we hold a strong alumni base worldwide outranking in top-notch companies and promising start-ups. MANAGEites thrive in their work and bring in values to their organizations in diverse industries and dynamic fields. The ones who take up the odds and the road not taken, the budding entrepreneurs from MANAGE accrediting through their accolades and emerging as tycoons, add on to the lauds of our institute. MANAGE students envision and work towards revolutionizing agribusiness.

Hire attitudes, Recruit talents, Employ the skilled and rise together with MANAGEites!

The Vibrancy of Excellence

MANAGE offers a prodigious platform for us to explore ourselves both personally and professionally. The lush green campus is enthused with the warm energy to channelize all innovations, technicalities, emotions and even the unheard chords and unseen blaze of the students. The erudite and well-experienced faculty with industrial exposure enlighten us with the theoretical concepts and practical knowledge. The student driven program through various clubs and committees provides a scope for overall improvement and also exposes to us not only to the competitive environment inside the college but also with the well-reputed institutions all across the country.

The Association of Indian Universities has accorded **equivalence to MANAGE PGDM (ABM) with MBA of an Indian University**

Rankings and Achievements of MANAGE

Ever since its inception, the course has done exceedingly well and is ranked as:-

1st

**Sectoral
B School**

3rd

**Best College
in South**

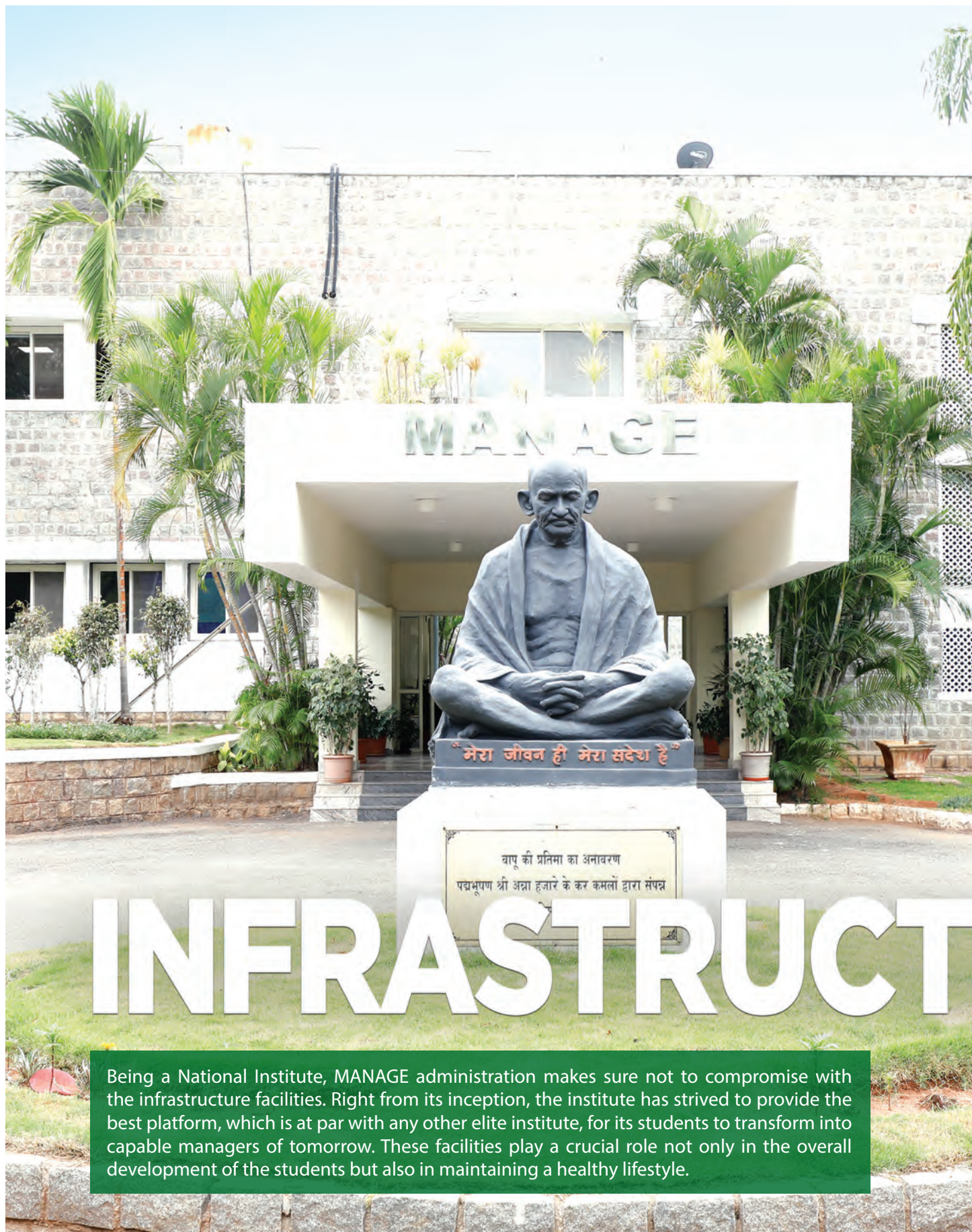
26th

**Best B
School**

11th

**Best College
in RoI**

(Outlook Survey-2018)



Being a National Institute, MANAGE administration makes sure not to compromise with the infrastructure facilities. Right from its inception, the institute has strived to provide the best platform, which is at par with any other elite institute, for its students to transform into capable managers of tomorrow. These facilities play a crucial role not only in the overall development of the students but also in maintaining a healthy lifestyle.



The Campus

Located 16km away from bustling city of Hyderabad lies the 17 hectares of an aesthetically appealing backdrop of MANAGE which maintains a perfect balance between antiquity and modernity in terms of architecture and landscaping thereby making learning and relaxing processes relatively easier and more fun. Apart from its elegant architecture, the campus basks in the glory of nature embellished with arboretums and countless flora and fauna and a myriad of other species.

MANAGE has world-class infrastructure that facilitates excellence in teaching, training, research, consulting and other professional activities. It is well equipped with modern amenities including top-notch Video conference centers, hostels, Wi-Fi Connectivity, 24x7 CCTV Surveillance, Recreation Centers and professional quality Sports and Fitness Centers.

Lecture Halls

The spacious, air-conditioned, amphitheatre style lecture halls are equipped with cutting edge technology such as LCD projectors, Wi-Fi connectivity and other A/V systems that facilitate a better engaging classroom environment.

Cyberary

The state-of-art Cyberary is an important learning center in MANAGE campus. The Cyberary has a collection of books, journals, articles and videos on agriculture and allied subjects which immensely contribute to the different academic programs of the institute. It is a silo of information with 14000 books on management, 170 Indian and foreign journals, and over 100 newsletters and conference proceedings. Important databases include India Harvest, Prowess, India trades from CMIE, Indiatat and ABI-Inform (an e-journal database from ProQuest) which help obtain information on global economy and many more. The Cyberary has internet connectivity with multi user capability. Information dissemination services offered by the center include access to the library database, literature search, bibliographies and reprographic services.

“ MANAGE Hamara ghar hai ”

**Jingle of every
MANAGEite**



Incubation Center

MANAGE entered into a MoU with RenB Mumbai, to set up an incubation center for MBA students at MANAGE to maximize the exposure and opportunity for students and alumni and help them to start a business based on their ideas and innovations. This has been providing an enhanced platform for students and alumni to shape their ideas into Start-up ventures

Accommodation

MANAGE, situated amidst the scenic hillock with remarkable infrastructure facilities, offers an ideal backdrop for contemplative learning to students. The hi-high speed Wi-Fi enabled hostel block with 170 rooms including 54 air-conditioned guest rooms are well furnished with all basic amenities and services, including a dedicated housekeeping team.



Health Center

Committed to promote health and wellness of the campus community, the institute has its own health Centre offering quality health services and in house doctors.

Yoga

MANAGE promotes the culture of yoga. With qualified yoga instructor, the dwellers imbibe the yogic forces adding requisite buoyancy and energy to life.



Walkers' Path

"As said by Henry David Thoreau "we need the tonic of wilderness, we can never have enough of nature" The Walker's path in campus is a window to the fascinating natural world ready to embrace and soothe its seeker.

Sports and Recreation

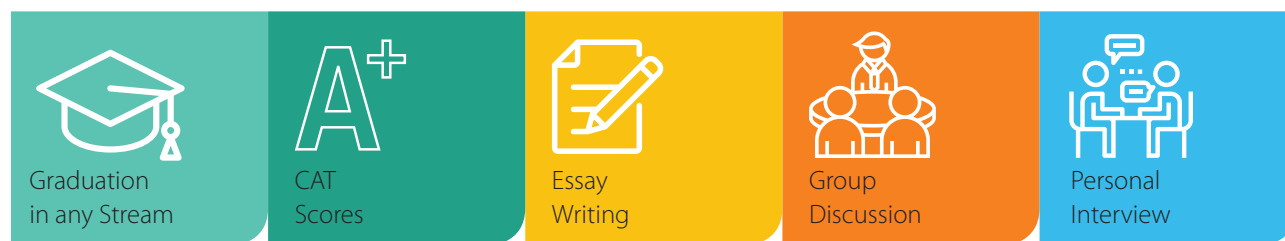
The culture of the institute is that of imparting learning, complemented with rejuvenating activities which makes the campus a complete personality discovery and development workshop. Various sports and recreation facilities in the institute like Badminton (Outdoor and Indoor), Basketball, Volleyball, Tennis, Table-Tennis, Snooker, Cricket Practice Net, a well-equipped gym, Squash and Swimming pool help in unwinding oneself and engaging in an active lifestyle.



Clean Energy Initiative

The institute has a rooftop solar power grid that caters to a major portion of the energy demand. This shows the commitment and concern of MANAGE towards Planet Earth. 70% of the energy for MANAGE will be derived from Solar Panels.

Selection Process



Curriculum Overview

The Full-Time PGDM (ABM) program offers an intense curriculum comprising of 117 credits completed within two academic years. It delivers experience-based learning with a focus on real-world application in the agribusiness environment. Our PGDM program inspires, engages, and challenges the students over 2 years as one develops strategic leadership skills by constant progression of the curriculum.

Credits where they're due

The program is built around 43 coordinated core courses, which provide a robust foundation in key management disciplines that provide a foundation in managerial disciplines through collaborative learning, industry experiences and focused engagement with business. The learning process engages students in case studies, interactive lectures, team building activities, engrossing presentations, industry sponsored summer internship and live projects, making them competent in cross-disciplinary analysis, solution generation and communication.

Allocation of Credit

The total credit load is 117 credits divided among compulsory courses, electives and summer project.

Courses

PGDM (ABM) consists of seven trimesters spread over the entire 2 years duration.

First Trimester

Business Communication and Presentation Skills
Advanced Computer Skills
Principles of Marketing Management
Principles and Practices of Management
Organizational Behavior
Business Mathematics
Basic Financial Accounting
Managerial Economics (Microeconomics)

Second Trimester

Business Statistics
Marketing Strategies and Techniques
Macroeconomic Theory and Policy
Agricultural Extension Management
Cost and Control Systems
Agricultural Input Marketing
Human Resource Management

Operations Research

Third Trimester

Financial Management (Corporate Finance)
Quantitative Techniques for Agri-Business
Project Management
Marketing Research
Business Analytics
Procurement Management
Sales and Distribution Management
Risk Management in Agribusiness
Enterprise Resource Planning (ERP) Systems

Fourth Trimester

Summer Project

Fifth Trimester

Commodity Trading, Futures and Options
Banking and Agri-Finance
Logistics and Supply Chain

Management

Retail Management

Infrastructure and Agri-Warehousing Management

Sixth Trimester

Strategic Management
Rural Marketing
Customer Relationship Management
Agricultural Export Management and International Trade
Post-Harvest Management

Seventh Trimester

Advertising and Communication
Business Law and Ethics
Total Quality Management
Management Information Systems and e-Commerce
Entrepreneurship Development and Vendor Management
Village Visit Program
Sports and Games

PROGRAM STRUCTURE

“

It's not just a degree, it's a

Career Catalyst!

”

09

Elective Courses

100+

Case Studies

11

Specialized Courses

28

Mainstream Courses

8-10

Weeks of Summer
Internship

04

Weeks of Live Project

75+

Team Projects

02

Weeks of Village Visit
Program

Course Details

With more focus on technical knowledge and skills in the undergraduate curriculum, our young graduates consider agriculture more as a science than as a business. These technically qualified graduates need good managerial skills to function effectively in Agri-Business firms which have emerged as their most important employers. The Post Graduate Diploma in Management (Agri-Business Management) is a step forward in this direction.

The program aims at enabling meritorious graduates acquire critical competencies to function as effective Agri-Business managers. The excellent response from leading Indian and multinational Agri-Business companies in placement of students as management trainees, and their interest in assigning summer projects to them, fully validates the quality of the program. The program is recognized by All India Council for Technical Education (AICTE). On successful completion of the program, candidates are awarded the Post Graduate Diploma in Management (Agri-Business Management).

PGDM (ABM) consists of seven trimesters spread over the entire 2 years duration. The program aims to provide relevant managerial skills to agricultural graduates.



Summer Internship

The fourth trimester during the first year, consisting of 8-10 weeks, is fully devoted to industrial exposure to various companies. Students get a chance to have a closer look at the functional agri-business practices and applications. It also helps students to acclimatize with the practical working conditions. This tenure helps them not only to understand the business scenario but also in making career choices. Similarly, many companies view the process as a platform for pre-recruitment. Our students have been awarded with Pre-Placement Offers from reputed organizations based on their performances.

Village Visit Program

A fortnight spent in the rural areas in the rustic environment and among the rural folk helps the students grab the ideal agro-economic scenario at a very basic level. This program provides the students an opportunity to understand the constraints faced by the farmers as well as the potential areas for development in agriculture. At the end of the study visit, a report is prepared to analyze and to identify the bottlenecks of development and opportunities for growth.

- Agribusiness Environment, Development and Policy
- Banking Management

- Contract Farming
- Fertilizer Technology and Management

- Food Marketing and Processing Management
- Food Quality Management

- WRITE- IPRs in Agriculture
- Microfinance
- Brand Management

UNIQUE FEATURES



Induction Program

MANAGE has started a special introductory program to familiarize the new entrants to the intricacies of management course. This program includes introductory classes on Business Mathematics, Advanced Computer Skills and Business Communication.

Bridge Course

This course was started to bridge the knowledge gap between agriculture and non-agriculture graduates. Spread over the first trimester, it enables students from non-agriculture background to get familiarized with the agriculture sector.

Business English Communication

It is a certificate program offered by Cambridge University. Students are trained and assessed on four basic skills of communication viz, listening, speaking, reading and writing.

Investment and Trading Exposure

The Institute offers a platform to invest in financial and commodity markets thereby creating a foundation for understanding the dynamics of both these markets from a practical perspective. A Demat account is opened for each student as soon as they join the program and guidance is provided for carrying out trading in various exchanges like BSE, NSE, NCDEX etc.

NCDEX Commodity Workshop

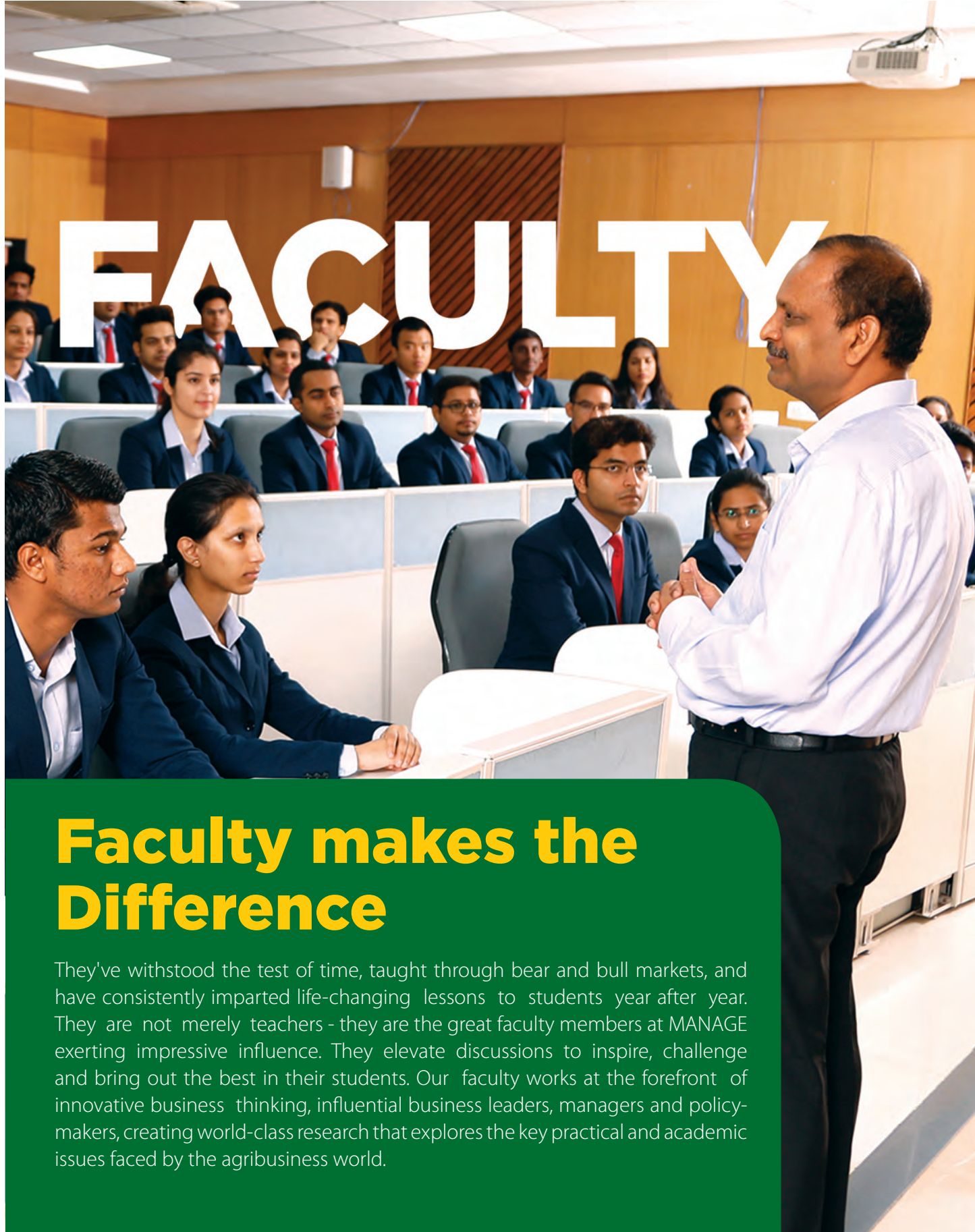
The institute hosts a Commodity Workshop offered by NCDEX Institute of Commodity Markets and Research, helping students to understand commodity markets and getting them exposed to the practical aspects of commodity trading.

Live Projects

Students are given an opportunity to gain corporate exposure based on their area of interest for a period of 4 weeks. ITC (ABD), Bayer CropScience, PI Industries, NCDEX, SAB Miller, Kemin Industries, Bunge, Coromandel, EY, Big Basket, DCM Shriram and DuPont are some of the companies who offer projects to the students.

Guest Faculty from Michigan State University

MANAGE has entered into a MoU with Michigan State University which offers an Integrated Supply Chain Management course to the PGDM- ABM students. The program has two parts: online course and classroom sessions. The program was headed by top - ranked professionals from the Department of Supply chain Management. At the end of the course, students have to qualify the online test to get certificate from MSU.



Faculty makes the Difference

They've withstood the test of time, taught through bear and bull markets, and have consistently imparted life-changing lessons to students year after year. They are not merely teachers - they are the great faculty members at MANAGE exerting impressive influence. They elevate discussions to inspire, challenge and bring out the best in their students. Our faculty works at the forefront of innovative business thinking, influential business leaders, managers and policy-makers, creating world-class research that explores the key practical and academic issues faced by the agribusiness world.



Those who know, do. Those that understand, teach

– Aristotle

Being an Academician, I have had students from the USA, Australia, Singapore and Finland. I would say MANAGE has got one bunch of budding professionals who are very good in their clarity of thoughts, articulation skills and are beaming with their desire to yearn and learn. The interactive sessions have also shaped my perception in many of the topics related to Supply chain management. It was a pleasure teaching at MANAGE.

Dr. Anand Nair

Professor of Operation & Supply Chain Management
Michigan State University



List of Visiting Faculty

Mr. P. Murali

IIM, Bangalore

Dr. SDV Nageswara Rao

SJMSOM, IIT, Mumbai

Prof. P. Venugopal

XLRI, Jamshedpur

Prof. Jabir Ali

IIM, Lucknow

Prof. P. M. Shingi (Retd.)

IIM, Ahmedabad

Dr. A. K. Saxena

Prof. (Retd.) National Police Academy

Dr. Vikram Singh

Dean, NIAM

Prof. S. Subrahmanyam

Principal Scientist, National Fisheries Development Board (NFDB)

Shri Vijaya Raghavan

Former Joint Director (Extension) IARI, ICAR Krishi Anushandhan Bhavan

Dr. Jigyasu Gaur

ICFAI Business School

Dr. R. P. Sharma

IIFT, Kolkata

Dr. PRS Sarma

IIM Raipur

Dr. Satyam

IIM, Lucknow

Prof. G. C. Mohapatra

Sr. Director (Retd.), Oracle India Ltd., Board of Governance, Mahindra & Mahindra Ltd.

Shri Debdatta Pal

IIM, Raipur

Prof. Syed Ahmad Hussain

PJTSAU, Hyderabad

Shri PVGK Murthy

Ingrain Technologies Pvt Ltd.

Shri Amit Budhiraja

Director Utopia Logistics Ltd.

Prof. D. P. Ghosh

IMT, Hyderabad

Shri Prasannanjaneyulu

IPE, Hyderabad

Shri Vamsidhar Ambatipudi

Head Data Analyst, IRDAI and Founder, P.A.C.E. Guru Academy

Prof. Nupur Pavan Bang

ISB, Hyderabad

Shri Pavan Kumar Bang

CEO (ABD), Malaxmi Group

Shri P. Rajendra Meher

CA, Mehr & Mehr Associates

Shri. Ganesh Rama Murthy

Deputy General Manager (Retd.), State Bank of India

Shri Ravinder Grover

PwC

Mr. Jayadev Dave

Chief General Manager (Retd.), State Bank Staff College

Dr. Rajesh Aithal

IIM, Lucknow

Prof. Rupesh Kumar Pati

IIM, Kozhikode

SAMANVAY

First hand Insights

Guest lectures are an integral part of the pedagogy of MANAGE. As part of the "SAMANVAY" Guest Lecture Series, notable guest speakers enrich the program by delivering lectures on program-specific topics. It brings the students face-to-face with the well-known names in business, government, academics and distinguished alumni network from around the world, who share their valuable insights from their diverse experience about contemporary business issues, the challenges they have faced and how they dealt with them. Guest lecturers are drawn from a variety of backgrounds, and cover a wide range of issues, from general management to core agribusiness, to perception and career development. These sessions serve as an ideal platform for the students to supplement their theoretical knowledge with first hand perspectives from some of the stalwarts of the industry and also appreciate the different dimensions of handling modern day business challenges.

Guest Speakers

Mr. Unnikrishnan Vijayan

Britannia Industries Ltd.
Senior Manager Sourcing

Mr. Anil Gupta

Godrej Agrovet Ltd.
Head of Marketing

Mr. Ritesh Bharadwaj

General Mills Inc.
DGM- Crop Protection Business

Mr. Rakesh Dogra

CEO- Crop Protection Business & Astec Life sciences

Mr. Sanjiv Rangrass

ITC Ltd.
Divisional Chief Executive - ITC ABD

Mr. Sanjeev Bisht

Business Manager, Spices, ITC ABD

Mr. G.V. Subba Reddy

Coromandel International Ltd.
VP and Divisional Head

Mr. Krishna Mohan Singh

Yes Bank Ltd.
President - Agri-Business Product Management

Mr. Sasidhar Thumuluri

Basix sub-k iTransactions Ltd.
CEO & MD, Basix Sub-k

Mr. Mihir Mohanta

Mother Dairy Fruit & Vegetable Pvt. Ltd.
(General Manager-SCM) International Business

Mr. Karuppanchetty Somasundaram

Ernst & Young LLP
Senior Manager

Mr. N V Ramana

Samunnati Financial Intermediation and Services Pvt. Ltd.
Advisor at Samunnati Financial Intermediation and Services Pvt. Ltd.

Mr. Anil Kumar

CEO, Sammunati Financial Intermediation & Services Pvt. Ltd.






Agri-Business Club

Agri-Business Club hosts the famed Agri B-fest, 'Krishi Chanakya' (KC) every year, garnering participation from all across the country for both online and offline events. KC offers a plethora of events ranging from Photography competition to B-Plan competition to Parliamentary Debate to Workshops sponsored by the top Corporates in the agribusiness sector. Every year KC experiences an exponential rise in the footfall for its events with the 2016 edition recording more than 1400 entries.

Media Cell

Media Cell was created with a vision to promote MANAGE and its student activities on the Digital Platform. They function on major social platforms, create short videos and serve as a point of information dissemination during the admission season. The club consists of designers, content writers and photographers.





The MANAGE campus is alive and buzzing with activities throughout the year. Abundant opportunities in the form of quizzes, clubs and events provide an excellent platform for students to showcase their talent.

Budding Hub of Ideas and Excellence

Cosmos of students from Agriculture, Agri-allied sciences, engineering and other streams learn, grow and excel together in an energetic and multicultural environment. The amalgamation of ideas leads to creation of an environment that is conducive to bringing out the best in individuals. Students are given the opportunity to lead and manage all the fronts, from placements and academics to cultural and food. Adding to these, training programs, workshops, seminars and MDPs are also conducted at MANAGE for working professionals and executives which provide an opportunity of enriching experience for students.

Literary Club

Over the time the Literary Club of MANAGE has come to be known for its versatility in accordance with the demand of its readers. Their tri-monthly newsletter, SPICE, has evolved with the inclusion of columns like Alumni Speak, Students' Opinion and Surveys, Student Activities and Guest Lectures. They also host the annual intra-collegiate literary fest, Lit 'O' Mélange.



Finance and Marketing Club

Fascinated by the Marketing and Finance world, the club publishes a monthly magazine, Grey Matters, highlighting the major business deals in the agriculture industry. They host one of the flagship events of Krishi Chanakya, Vishleshan- Financial Model Competition. They also help the first year students in developing their skills in Finance and Marketing and impart Stock Trading knowledge.



Corporate Relationship and Placement Cell

It is a team of highly dedicated students, who work for a common goal of obtaining the desired placement offers for the students in term of both profiles and organizations to work with. The team looks into tasks like student brochure development, resume vetting, pitching, student's skills – job mapping and placements related event organizing. The team conducts mock Group Discussions and Interviews which equip the students to face the placement interviews and be corporate ready. The Placement Cell also plays an important role in developing and sustaining a long term mutually beneficial relationship with the industry.

Academic Committee

Being an integral part of the academic pillar of MANAGE, Acadcom raises students' concerns, queries and interest to the administration in order to ensure effective and timely resolution and alternatives for the betterment of the student community. They play a pivotal role in running the Academic calendar along with bringing in faculty from outside. They also play a responsible role in mentoring the junior batch in academic related matters.



Cultural Committee

Cultural Committee, a vibrant group of MANAGE ensures that the sense of exuberance is not lost amid the busy schedules. With the help of Cultees, more than a dozen festivals are acknowledged reflecting the amassing cultural diversity that prevails at MANAGE. They are in charge of hosting the Fresher's Party and the memorable farewell party every year.





Health and Nutrition Committee

Health and nutrition committee is entrusted the responsibility to ensure better quality food and suggesting a multi-cuisine menu that results in better hostel experience for the student community.

Alumni Committee

Alcoms strive to foster the bond between the pride of MANAGE- its alumni, faculty and students and create an opportunity to share knowledge, experience and thereby facilitate exchange of quality ideas and views. In order to keep in touch a vibrant alumni network, along with the MANAGE Alumni Association host Chapters in the major cities. They also host an annual Alumni Meet, Reminiscence, where alumni from across the country rendezvous at MANAGE for an eventful night filled with nostalgia.



Sports Committee

Sports Committee focuses on improving the current sports and recreation facilities. They conduct two annual Sports events – OLYMPUS (inter-collegiate level) and ZENITH (intra-collegiate level). The first edition of OLYMPUS in 2016 saw the participation of about 100 students for 5 sport events from 7 B-Schools.



Student bodies elect representatives of students responsible for judicious and prompt functioning of obligatory and extracurricular activities on the campus.

Extra Curricular Activities

Krishi Chanakya

Krishi Chanakya popularly known as KC in the student community is a national level B-School fest to revolutionize agribusiness. Competence and ideas run through the festival's veins. It places budding managers, academicians and business leaders on a single platform to share the business acumen. While, on one hand, Krishi Chanakya has become a hub of the glitz from all across the country, it also dawns the light upon the world to learn from and exchange ideas with contemporary business stalwarts.

Lit 'O' Melange

An Intra-collegiate lit fest that celebrates the multitude of genres of literary and creativity. The literary club is instrumental in organizing the fest. The festival is a broad mix of penning, debating, quizzing and much more. It acknowledges literary talents, honours literati and artists and also evokes the young generation's interest towards literature.

Unnayan

Unnayan is a series of national-level competitions designed for undergraduate students. The objective of this event is to give a taste of the management domain to aspiring MBAs. From equity trading to making a business plan, students find diverse opportunities to show their skills and test their mettle.

Zenith

The last week of January in MANAGE is marked with joy and enthusiasm, where students compete with each

other in various sporting events. Zenith 2018 included 4 racquet sports along with chess, carrom, snooker and volleyball.

The MANAGE Premier League, a fiercely contested 6-team cricket league with attractive prize money, was also conducted during the same period

Olympus

An intercollegiate sports event spread over two days in early September where participants from various colleges compete with great vigour and passion. Snooker, Basketball, Table Tennis and Badminton were the events contested for, with attractive prizes given off in a gala closing ceremony.

Reminiscence

Organised by the Alumni Committee, Reminiscence is effectively used as a platform to strengthen the Global Alumni network of MANAGE. Marked with cultural events by students, the event serves as an avenue for the current crop of students to interact with their alumni.

Godrej LOUD

Godrej Industries Ltd. organises its flagship programme LOUD every year. This year MANAGE had an opportunity to prove its mettle along with the select few institutes like IIM-A, IIFT, SPJIMR and etc. This competition while fulfilling the dreams of first year students also paves the way for a selected few into the Gurukul Summer Internship Programme.



MOMENTS OF PRIDE

During the year 2018-19 students participated in various national level competitions organized by B-Schools & Corporates



NIT Silchar



SIBM Hyderabad



NTPC Quiz
(South)



NIAM,
Jaipur



NAARM
Hyderabad



BITS
Pilani



SIMS,
Pune



PLACEMENTS

Agri-input

Advanta India Ltd.
Agzon agro
Ajeet Seeds Pvt. Ltd.
BASF India Ltd.
BAYER CropScience Ltd.
Bharat Insecticides Ltd.
Coromandel International Ltd.
DCM Shriram Consolidated Ltd.
Delta Seeds
Dhanuka Agritech Ltd.
Dow Agrosciences India Pvt. Ltd.
E. I. Dupont India Pvt. Ltd.
Excel Crop Care Ltd.
FMC India Pvt. Ltd.
Godrej Agrovet Ltd.
IFFCO Kisan Sanchar Ltd.
Indofil Industries Ltd.
JK AgriGenetics Ltd.
KRIBHCO
Krishidhan Seeds Pvt. Ltd.
Mahindra & Mahindra
Mahyco Seeds Ltd.
Malaxmi Group
Metahelix Life Sciences Ltd.
Monsanto India Ltd.
Namdhari Seeds
Netafim Irrigation India Pvt. Ltd.

Nuziveedu Seeds Ltd.
PI Industries Ltd.
Rallis India Ltd.
Rasi Seeds Pvt. Ltd.
Shriram Bioseed Genetics India Ltd.
Sumitomo Chemical India Pvt. Ltd.
Super Agri Seeds Pvt. Ltd.
Syngenta India Ltd.
TAFE Ltd.
TATA Chemicals Ltd.
T-Stanes & Company Ltd.
UPL
US Agriseeds
Zuari Agro Chemicals Pvt. Ltd.

Animal Husbandry

AB Vista
Kemin Industries
SKYLARK Foods Pvt. Ltd.
SUGUNA Group
Triton Group

BFSI

AXIS Bank
Basix India
Bharat Financial Inclusion Ltd.
CapAleph
Fincare
FINO

Fullerton India
HDFC Bank Ltd.
ICICI Bank
IDBI Bank
IDFC
IFMR Trust
ING Vysya
Samunnati Financial Intermediation
and Services Pvt. Ltd.
Janalakshmi Financial Services Pvt.
Ltd.
Kotak Mahindra Bank
L & T Finance Ltd.
MAGMA Fincorp Ltd.
Rabobank
RBL
Spandana Sphoorty Financial Ltd.
SREI
Vistaar Financial
YES Bank

Commodities

ADM
Arya Collateral Warehousing Services
Pvt. Ltd.
BUNGE India Pvt. Ltd.
Cocos India Pvt. Ltd.
Glencore Grain India Pvt. Ltd.

NT TRACK



Karvy Comtrade Ltd.
Management Ltd.
MCX
National Spot Exchange Ltd.
NBHC Pvt. Ltd.
NCDEX
Olam International
Seaboard Special Crops
Star Agriwarehousing and Collateral
Triton Group
VKL

Consultancy

ALC India
Connect Agri Services Pvt. Ltd.
Ernst & Young India
Frontier Growth Advisors Pvt. Ltd.
Gladfarm India Pvt. Ltd.
Grant Thornton India
Mordor Intelligence
NABCONS
National Collateral Management
Services Ltd. (NCML)
PwC India Ltd.
Sathguru Management Consultants
Sutra Consultancy
Thomson Reuters
Yes Bank Consultancy

Development

AFRI Ventures
ASA
Dilasa Janvikas Pratishthan
e-Kutir
INI Farms KIMAYE
Jeevika Trust
National Cooperative Consumers'
Federation of India Limited (NCCF)
Sahaj e-Village Ltd.
SERP
Syngenta Foundation
TechnoServe
Villgro Innovation Foundation

FMCG

AdaniWilmar Ltd.
Britannia Industries Ltd.
Dabur India Ltd.
Frito Lay India
Hindustan Unilever Ltd.
ITC Ltd.
Kilaru Naturals Private Ltd.
Marico
MARS
McCain India
Mondelez international
MTR Foods Pvt. Ltd.

SABMiller India Ltd.
Sreshta Natural Bioproducts Pvt. Ltd.

Retail

Aditya Birla Retail Ltd.
Bharati WalMart
Big Basket
Kewalram Chanrai Group
METRO Cash & Carry India Pvt. Ltd.
Reliance Retail
Spar Hypermart
Spencer's
Star Bazar
Trent Hypermarket

Others

Alltech Biotechnology Pvt. Ltd.
Ballarpur Industries Ltd. (BILT)
Big Basket
Croda
CropIn Technology Solutions
EM3 AgriServices Pvt. Ltd.
go4fresh.in
Goldfarm
Gramco Infratech Pvt. Ltd.
Jubilant Life Sciences
Safe-Harvest Pvt. Ltd.
Shapoorji Pallonji Pvt. Ltd.

Final Placements

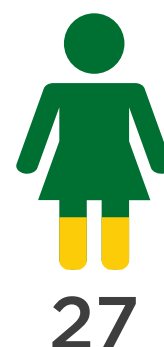
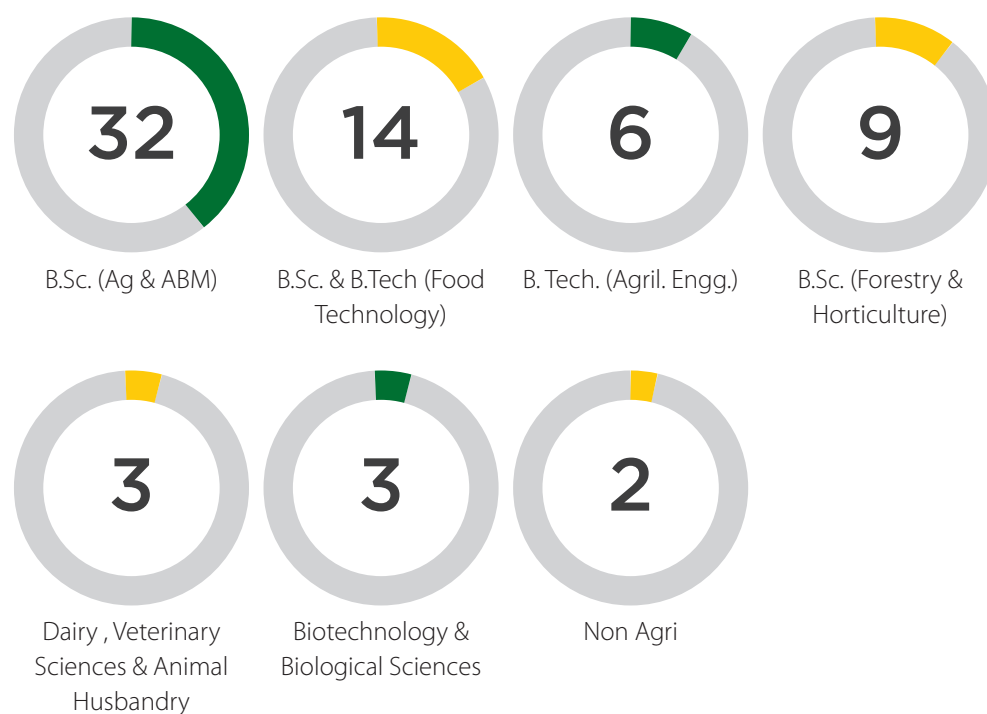


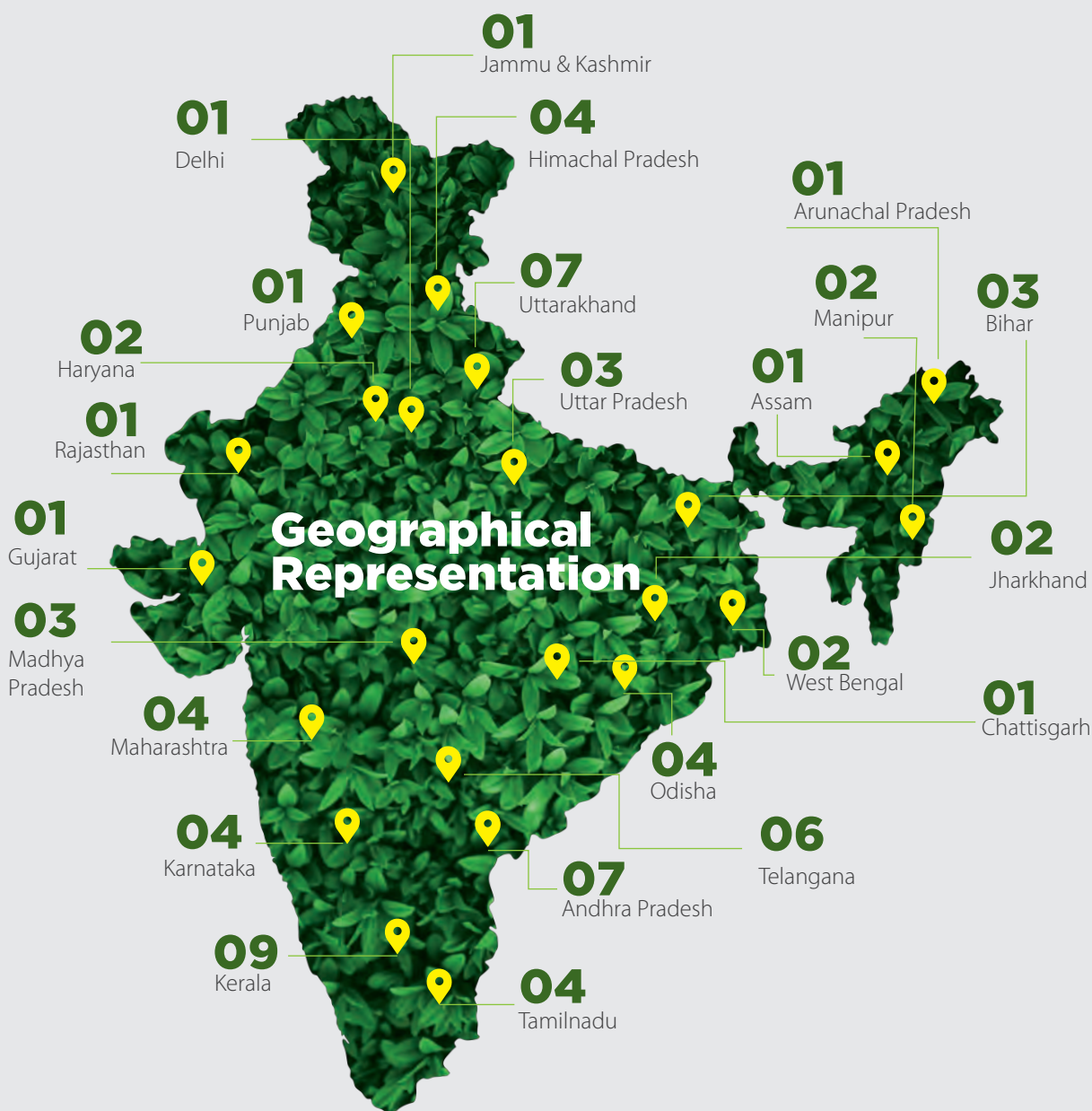
Summer Placements





Educational Diversity





Work Experience profile (along with company stats)

Duration: 11 Months to 43 months

 <p>Mahindra & Mahindra Ltd. (33 months)</p>	 <p>Goodricke Group Ltd. (11 months)</p>	 <p>Tata Consultancy Services Ltd. (36 months)</p>	 <p>M.I.T.R.A. Agro Equipments Pvt. Ltd. (12 months)</p>	 <p>Akay Spices Pvt. Ltd. (10 months)</p>
 <p>ITC Limited (Foods Business Division), 43 months</p>	 <p>Dolly Agro Food Products (22 months)</p>	 <p>National Bureau of Plant Genetic Research, Indian Council of Agricultural Research, Pusa, New Delhi (12 Months)</p>	 <p>International Competence Centre for Organic Agriculture (25 months)</p>	



AAKASH DEEP

23
years

Native State:

Bihar

Graduation:

B. Tech. (Food Process Engineering), IIFPT, Thanjavur, Tamil Nadu

Summer's Company:

Bayer CropScience Ltd., India

Summer Project Title:

To determine the campaign effectiveness of Arize pre sales promotion by participative implementation.

Languages Known:

English, Tamil, Hindi



AAKASH PRASAD

23
years

Native State:

Jharkhand

Graduation:

B. Tech. (Food Technology), SHUATS, Prayagraj, Uttar Pradesh

Summer's Company:

Rasi Seeds Pvt. Ltd.

Summer Project Title:

To Find Field Crop Wise District Potential of 3 Districts of UP

Languages Known:

English, Bengali, Hindi



ABHIPSA OJHA (Sponsored Candidate)

25
years

Native State:

Odisha

Graduation:

B.Tech. (Agricultural Engineering), OUAT, Bhubaneswar, Odisha

Summer's Company:

Mahindra & Mahindra Ltd.

Summer Project Title:

Low cost automation in the field of Farm Machineries

Languages Known:

English, Hindi & Odia

Work Experience:

Mahindra & Mahindra Ltd. (33 months)



ABHISHEK KUMAR

22
years

Native State:

Uttar Pradesh

Graduation:

B. Tech. (Biotechnology), SVPUA&T, Meerut, Uttar Pradesh

Summer's Company:

MTR Foods Pvt. Ltd.

Summer Project Title:

Commodity Profiling and Feasibility Study of Organic Sourcing of Various Organic Raw Materials for MTR Foods Pvt. Ltd.

Languages Known:

English & Hindi



Dr. ABHISHEK SHARMA

24
years

Native State:

Himachal Pradesh

Graduation:

B.V.Sc. & A.H., CSKHPKV, Palampur, Himachal Pradesh

Summer's Company:

Drools Pet Food, IB Group Pvt. Ltd.

Summer Project Title:

To Identify Effective Sales and Distribution Strategy for Brand Absolute Drools on Similar Patterns with Other Veterinary Pharmaceutical Companies in Telangana

Languages Known:

English, Punjabi & Hindi



AJMAL BASHEER

25
years

Native State:

Kerala

Graduation:

BS-MS Dual Degree (Biology Major and Chemistry Minor), IISER Thiruvananthapuram, Kerala

Summer's Company:

Fresh Produce Value Creation Services Pvt. Ltd. (Go4Fresh)

Summer Project Title:

Develop Distribution Channel Catering SME Reseller Segment as well as Bulk Channel in Fresh Fruits and Vegetables For Fresh Produce Value Creation Services Pvt. Ltd.

Languages Known:

English, Hindi, Tamil & Malayalam



AKANKSHA

24
years

Native UT:

Jammu & Kashmir

Graduation:

B. Sc. (Agriculture), SKUAST, Jammu, Jammu & Kashmir

Summer's Company:

Godrej Agrovet Ltd.

Summer Project Title:

Study Dealer/Distributor Engagement Programs and Impact on Sales and Collection over a period of 3 years for Godrej Agrovet.

Languages Known:

English, Hindi & Dogri



AKASH ASWAL

23
years

Native State:

Uttarakhand

Graduation:

B.Sc. (Agriculture), GBPUA&T, Pantnagar, Uttarakhand

Summer's Company:

ITC Ltd.- ABD

Summer Project Title:

IPM Cumin Procurement Model- Evaluation of Current ITC's IPM Cumin Procurement Model & Identifying Various Other Models to Suit ITC's Strategy of Securing Volume along with Pass %

Languages Known:

English, Nepali & Hindi

Work Experience:

Goodricke Group Ltd. (11 months)



AKSHARA MALLELA

24
years

Native State:

Telangana

Graduation:

B.Sc. (Agriculture), PJTSAU, Rajendra Nagar, Hyderabad.

Summer's Company:

Britannia Industries Limited

Summer Project Title:

Wheat Varieties Mapping for Various Qualities of Wheat Suiting Differentiated BIL Requirement for Various New Products and Designing Their Effective Sourcing By Alternate Vendor Development

Languages Known:

English, Telugu & Hindi



AKSHAY KAILAS PAGAR

23
years

Native State:

Maharashtra

Graduation:

B.Tech. (Agricultural Engineering), MPKV, Rahuri, Maharashtra

Summer's Company:

Yes Bank Limited

Summer Project Title:

Assessment of Microfinance Borrowers Through Cash Surrogate Method & Comparative Study of Individual Loan Proposition by Microfinance Players - Learnings and Challenges

Languages Known:

English, Hindi & Marathi



ANEEK PAL

26
years

Native State:

West Bengal

Graduation:

B.E. (Food Technology & Biochemical Engineering), Jadavpur University, Jadavpur, West Bengal

Summer's Company:

Samunnati Financial Intermediation & Services Pvt. Ltd.

Summer Project Title:

Analysis of Commodity Value Chain, to understand value chain participant (VCPs) intervention and understand value/services, risks & challenges at each level to develop Samunnati's customized products suitable for each VCP (Commodities: Wheat and Bengal Gram)

Languages Known:

English, Hindi & Bengali

Work Experience:

Tata Consultancy Services Ltd. (36 months)



ANKIT TEWARI

22
years

Native State:

Uttarakhand

Graduation:

B.Sc. (Food Technology), GBPUA&T, Pantnagar, Uttarakhand

Summer's Company:

Rasi Seeds Pvt Ltd

Summer Project Title:

Importance of Traits in Future Paddy Business (Pan India)

Languages Known:

English & Hindi



ANURAAG JAYANT

24
years

Native State:

Haryana

Graduation:

B.Sc. (Agriculture), PDKV, Akola, Maharashtra

Summer's Company:

Agstack Technologies Pvt. Ltd. (Gramophone)

Summer Project Title:

Finding New Territory for the Business Expansion of the Company in Rajasthan / 2. Strategic Understanding of Customer for Building Right Communication

Languages Known:

English, Hindi, Punjabi & Marathi



ARKDEEP CHAKRABORTY

23
years

Native State:

West Bengal

Graduation:

B.E. (Civil-IWM), M.S. University, Vadodara, Gujarat

Summer's Company:

Skylark Feeds Pvt. Ltd.

Summer Project Title:

Execution of Procurement (Operations) of maize via pilot project model by developing alternate sourcing channels in Bihar and charting out suitable procurement strategies

Languages Known:

English, Hindi, Bengali and Gujarati



ARPIT ANDREW NOEL

23
years

Native State:

Uttar Pradesh

Graduation:

B. Tech. (Food Technology), SHUATS, Prayagraj, Uttar Pradesh

Summer's Company:

Bayer CropScience Ltd., India

Summer Project Title:

To evaluate the effectiveness of different campaign elements followed in promotion of Arize hybrid rice by participative implementation.

Languages Known:

English & Hindi



ARSHAQ SAITHU

22
years

Native State:

Kerala

Graduation:

B.Sc. (Agriculture), UAS Dharwad, Karnataka

Summer's Company:

ITC Ltd.—ABD

Summer Project Title:

Market Study of Organic Cereals, Millets and Pulses in the States of Karnataka and Tamil Nadu

Languages Known:

English, Hindi, Kannada, Tamil & Malayalam



ASIF ALI P

23
years

Native State:

Kerala

Graduation:

B.Sc. (Hons.) (Agriculture), KAU, Thrissur, Kerala

Summer's Company:

Mahindra Greenyard Pvt. Ltd.

Summer Project Title:

Value Chain analysis on imported fruits in Mumbai

Languages Known:

English, Tamil & Malayalam



ATHIRA P RAJ

23
years

Native State:

Kerala

Graduation:

B.Sc. (Agriculture), UAS Dharwad, Karnataka

Summer's Company:

FMC India Pvt. Ltd.

Summer Project Title:

Market Opportunity Assessment and Growth Strategies for FMC in Karnataka and Tamil Nadu

Languages Known:

English, Hindi, Kannada, Tamil & Malayalam



B BHAVANA REDDY

23
years

Native State:

Telangana

Graduation:

B.Sc. (Horticulture), SKLTSU, Rajendranagar, Hyderabad

Summer's Company:

Trouw Nutrition India Pvt. Ltd.

Summer Project Title:

To map the Poultry(Layer) market in Andhra Pradesh and Telangana, identify the needs and gaps existing in the value chain, suggesting methods to overcome them

Languages Known:

English, Hindi, Telugu



BASINA KIRAN KUMAR

24
years

Native State:

Andhra Pradesh

Graduation:

B.Sc. (Agriculture), ANGRAU, Guntur, Andhra Pradesh

Summer's Company:

Coromandel International Ltd.

Summer Project Title:

Measure the Satisfaction of Gromor Shakti

Languages Known:

English, Hindi, Telugu

**BHARAT NAG****25**
years**Native State:**

Odisha

Graduation:

Fresh Produce Value Creation Services Pvt. Ltd. (Go4Fresh)

Summer's Company:

Fresh Produce Value Creation Services Pvt. Ltd.

Summer Project Title:

Map internal SOPs and assist in integration of WMS, Supplier and Customer applications at Go4fresh.

Languages Known:

English, Hindi, Telugu, Bengali & Odia

**BHUKYA UDAY KUMAR****23**
years**Native State:**

Telangana

Graduation:

B. Sc. (Hons.) (Agricultural Science & Rural Development), Osmania University, Hyderabad, Telangana

Summer's Company:

Shreeja Mahila Milk Producer Company Ltd.

Summer Project Title:

Opportunities and Scope for Launching Shreeja Milk in Anantapur and kadapa

Languages Known:

English, Hindi & Telugu

**Dr. CHANAKYA REDDY VELLANKI****26**
years**Native State:**

Telangana

Graduation:

B.V.Sc. & A.H., PVNRTU, Rajendranagar, Telangana

Summer's Company:

Kemin Industries South Asia Pvt. Ltd.

Summer Project Title:

Dairy Value Chain Assessment & Market Segmentation for Punjab

Languages Known:

English, Hindi & Telugu

**CHHAVI RAWAT****23**
years**Native State:**

Uttarakhand

Graduation:

B.Sc. (Agriculture), TNAU, Coimbatore, Tamil Nadu

Summer's Company:

Godrej Agrovet Ltd.

Summer Project Title:

Study the Impact of Brand Activation and Analyse Customer Perception of the Marketing Campaign of Hitweed Maxx for Godrej Agrovet

Languages Known:

English, Tamil & Hindi



DEBANGA CHAYAN TUMUNG

25
years

Native State:

Assam

Graduation:

B. Tech. (Food Process Engineering), IIFPT, Thanjavur, Tamil Nadu

Summer's Company:

e-Kutir Rural Management Services Pvt. Ltd.

Summer Project Title:

Mapping of Market Potential, Post harvest management studies & Opportunities of supply chain integration of BOOOM in Bhubaneswar, Odisha.

Languages Known:

English, Hindi, Tamil & Assamese



DEEKSHA BHARTI

24
years

Native State:

Himachal Pradesh

Graduation:

B.Sc. (Hons.) (Forestry), Dr. YSP UHF, Solan, Himachal Pradesh

Summer's Company:

Bayer CropScience Ltd., India

Summer Project Title:

To Increase The Efficiency Of Territory Executives Through Digital Learning

Languages Known:

English, Hindi



DIWAKAR KUMAR

23
years

Native State:

Bihar

Graduation:

B.Tech. (Agricultural Engineering), DRPCA, Pusa, Bihar

Summer's Company:

Bayer CropScience Ltd., India

Summer Project Title:

To Evaluate the Effectiveness of Different Campaign Elements Followed in Promotion of Arize Hybrid Rice by Participative Implementation

Languages Known:

English & Hindi



DOLMA CHHOM THONGON

22
years

Native State:

Arunachal Pradesh

Graduation:

B. Sc. (Hons) (Horticulture), Dr. YSP UHF, Solan, Himachal Pradesh

Summer's Company:

ADAMA India Pvt. Ltd.

Summer Project Title:

Benchmarking of the REACH ADAMA India Farmer App

Languages Known:

English, Hindi & Sherdukpen



ELANGO L

22
years

Native State:

Tamil Nadu

Graduation:

B.Tech. (Energy and Environmental Engineering), TNAU, Coimbatore, Tamil Nadu

Summer's Company:

Yes Bank Ltd.

Summer Project Title:

Review of Prevalent Financing Models in Food and Agriculture Sector and Scoping of Opportunities for the Sector in India

Languages Known:

English, Hindi, Tamil & Malayalam



GEETIKA K. GOPI

23
years

Native State:

Kerala

Graduation:

B. Tech. (Food Process Engineering), IIFPT, Thanjavur, Tamil Nadu

Summer's Company:

Dayal Industries Pvt. Ltd.

Summer Project Title:

Understanding Customer Behaviour and Creating Brand Awareness

Languages Known:

English, Hindi, Tamil & Malayalam



HIMANSHU PANT

23
years

Native State:

Uttarakhand

Graduation:

B.Sc. (Agriculture), GBPUA&T, Pantnagar, Uttarakhand

Summer's Company:

Seedworks International Pvt. Ltd.

Summer Project Title:

Market Understanding Potential and Trade Margin of Major Vegetable Crops

Languages Known:

English, Hindi



JIDHIN P P

24
years

Native State:

Kerala

Graduation:

B. Sc. (Forestry), College of Forestry, Sirsi, UAS Dharwad, Karnataka

Summer's Company:

International Competence Centre for Organic Agriculture

Summer Project Title:

Study on Supply Chain Development of Organic Products to Link Organic Outlets in Bangalore

Languages Known:

English, Kannada, Tamil, Hindi & Malayalam



JOSIN T JOSEPH

24
years

Native State:

Kerala

Graduation:

B.Tech. (Dairy Science and Technology), KVASU, Wayanad, Kerala

Summer's Company:

Shreeja Mahila Milk Producer Company Ltd.

Summer Project Title:

Opportunities for Launching Shreeja Curd in Chennai

Languages Known:

English & Malayalam



KEERTHANA THOTEY

23
years

Native State:

Andhra Pradesh

Graduation:

B.Sc. (Agriculture), ANGRAU, Bapatla, Andhra Pradesh

Summer's Company:

Basix Sub-K i-Transactions Ltd.

Summer Project Title:

Mapping market opportunities for identified FPO's in West Bengal

Languages Known:

English, Hindi & Telugu



KH. MUNIB SHAH

26
years

Native State:

Manipur

Graduation:

B.Sc. (Hons.) (Agriculture), HZU, Dehradun, Uttarakhand

Summer's Company:

Agstack Technologies Pvt. Ltd. (Gramophone)

Summer Project Title:

Channel Analysis of Agri input in MP

Languages Known:

English & Hindi



KSHITEEJ PARKHE

24
years

Native State:

Maharashtra

Graduation:

B. Tech. (Agricultural Engineering), DBSKKV, Dapoli, Maharashtra

Summer's Company:

Godrej Agrovet Ltd.

Summer Project Title:

Assess the awareness, need and dynamics of Plant Nutrition products and devise an end-to-end value chain for Godrej Agrovet

Languages Known:

English, Hindi & Marathi

Work Experience:

M.I.T.R.A. Agro Equipments Pvt. Ltd. (12 months)

**MALATESH S OLEKAR****22**
years**Native State:**

Karnataka

Graduation:

B. Sc. (Agriculture), UAS Dharwad, Karnataka

Summer's Company:

Maharashtra Hybrid Seeds Company Pvt. Ltd.

Summer Project Title:

Assessment of Hybrid Maize Market in Tumkur and Chikkaballapura Districts of Karnataka to Develop an Entry Strategy for Mahyco Hybrid Maize in these Markets.

Languages Known:

English, Hindi, Marathi, Telugu & Kannada

**MANU KAMBOJ****23**
years**Native State:**

Uttarakhand

Graduation:

B.Sc. (Agriculture), GBPUA&T, Pantnagar, Uttarakhand

Summer's Company:

PI Industries Ltd.

Summer Project Title:

To understand the Farmers satisfaction level for the upcoming Awkira Product & Competitive Analysis for newly launched Pre-emergent herbicide for Wheat

Languages Known:

English, Hindi & Punjabi

**MOHIT KUMAR****23**
years**Native State:**

Bihar

Graduation:

B.Sc. (Hons.) Forestry, SHUATS, Prayagraj, Uttar Pradesh

Summer's Company:

Skylark Feeds Pvt. Ltd.

Summer Project Title:

Execution of Procurement (Operations) of maize via pilot project model by developing alternate sourcing channels in Bihar and charting out suitable procurement strategies

Languages Known:

English & Hindi

**N. HARI HARA CHAITANYA****23**
years**Native State:**

Andhra Pradesh

Graduation:

B.Sc. (Agriculture), ANGRAU, Tirupati, Andhra Pradesh

Summer's Company:

Coromandel International Ltd.

Summer Project Title:

Study of Organic Farming Segment and Evaluate the Opportunities in Agricultural Inputs for Coromandel International Ltd., University: ANGRAU, Guntur, Andhra Pradesh

Languages Known:

English & Telugu



NEHA DHIMAN

23
years

Native State:

Himachal Pradesh

Graduation:

B.Sc. (Agriculture), GBPUA&T, Pantnagar, Uttarakhand

Summer's Company:

Maharashtra Hybrid Seeds Company Pvt. Ltd.

Summer Project Title:

To study packaging of major seed companies dealing in Bt Cotton Seeds and to recommend model packaging to Mahyco

Languages Known:

English, Hindi, Marathi & Punjabi



NIRANJAN REDDY P

23
years

Native State:

Karnataka

Graduation:

B.Sc. (Agricultural Marketing & Co-operation), UAS(B), GKVK Bangalore, Karnataka

Summer's Company:

Coromandel International Ltd.

Summer Project Title:

1. Analysis of Product Profile and Competition in Speciality Nutrients Market and Identifying Gaps in Coromandel Portfolio
2. Consumer Feedback Study for Gromor Ultrasol Product Range.

Languages Known:

English, Tamil, Hindi, Kanada & Telugu,



NIVEDHA V

23
years

Native State:

Tamil Nadu

Graduation:

B.Sc. (Horticulture), TNAU, Coimbatore, Tamil Nadu

Summer's Company:

FMC India Private Ltd.

Summer Project Title:

Scope of Plant Protection Solutions in Hi-Tech Vegetable Nurseries and Impact of Usage of Drip Irrigation among Farmers & Farmers' Cultivation Practices and Farmers' Economies in Maize Cultivation

Languages Known:

English, Tamil



PIYUSH DAGAR

24
years

Native State:

Delhi

Graduation:

B. Sc. (Hons) Food Technology, DU, Delhi;
Msc Food Technology, GJUS&T, Hisar, Haryana

Summer's Company:

Agstack Technologies Pvt. Ltd. (Gramophone)

Summer Project Title:

Communication Gap Analysis and Brand perception of customers

Languages Known:

English, Hindi & Punjabi



PRIYANKA DAZY

24
years

Native State:

Himachal Pradesh

Graduation:

B.Tech. (Food Technology and Management), NIFTEM, Sonipat, Haryana

Summer's Company:

Samunnati Financial Intermediation and Services Pvt. Ltd.

Summer Project Title:

Mapping and Visualization of Client Segments and Value Chains towards efficient business conversion

Languages Known:

English,Hindi & Punjabi



PRIYANSHU TIWARI

23
years

Native State:

Uttarakhand

Graduation:

B.Sc. (Hons) Forestry, VCSG UHF, Bharsar, Uttarakhand

Summer's Company:

Ballarpur Industries Ltd.

Summer Project Title:

"PEFC – Group FM– Certified Source" – Selection & mapping, Training & enrolling, documentation, and Pre-audit assessment of farmers/suppliers in Maharashtra.

Languages Known:

English, Hindi



RAKESH YADAV

21
years

Native State:

Rajasthan

Graduation:

B. Tech. (Agricultural Engineering), MPUAT, Udaipur, Rajasthan

Summer's Company:

Dayal Industries Pvt. Ltd.

Summer Project Title:

Market development for cattle feed at Jaipur and Identification of potential customer and Distribution channels

Languages Known:

English & Hindi



SAMEER PANDEY

26
years

Native State:

Uttar Pradesh

Graduation:

B. Tech. (Food Technology), SHUATS, Prayagraj, Uttar Pradesh

Summer's Company:

PricewaterhouseCoopers India Pvt. Ltd.

Summer Project Title:

To design a feasible operational model for Custom Hiring Center in Jharkhand and develop a Business Plan

Languages Known:

English & Hindi

Work Experience:

ITC Limited (Foods Business Division), 43 months



REDDY YOGESHWARI

23
years

Native State:

Andhra Pradesh

Graduation:

B.Sc. (Agriculture), ANGRAU, Guntur, Andhra Pradesh

Summer's Company:

Basix Sub-K i-Transactions Ltd.

Summer Project Title:

Identification of parameters for overall assessing the performance of FPO

Languages Known:

English, Hindi, Telugu



RAMESH D K

22
years

Native State:

Karnataka

Graduation:

B.Sc. (Agriculture), UAS, Bangalore, Karnataka

Summer's Company:

Coromandel International Ltd.

Summer Project Title:

Evaluation of Competition and Identifying the Opportunities for Coromandel Retail Stores

Languages Known:

English, Hindi, Telugu & Kannada



ROSHANI HANS CHAUDHARY

23
years

Native State:

Uttarakhand

Graduation:

B.Sc. (Food Technology), GBPUA&T, Pantnagar, Uttarakhand

Summer's Company:

Yes Bank Ltd.

Summer Project Title:

MSME Landscape in India: Focus on Rural markets and Financiers

Languages Known:

English & Hindi



RAGHAVISSRI K S

22
years

Native State:

Tamil Nadu

Graduation:

B. Tech. (Food Process Engineering), IIFPT, Thanjavur, Tamil Nadu

Summer's Company:

Trouw Nutrition India Pvt. Ltd.

Summer Project Title:

To Map the Layer and Dairy Market in TN and Karnataka, Identify the Needs and Gaps Existing in the Value Chain, Suggesting Methods to Overcome them

Languages Known:

English, Hindi, Tamil, Malayalam & Sowrashtira

**SANJAY BABU S****26**
years**Native State:**

Kerala

Graduation:

B.Sc. (Agriculture), TNAU, Coimbatore, Tamil Nadu

Summer's Company:

Samunnati Financial Intermediation and services Pvt. Ltd.

Summer Project Title:Comparative Analysis of FPOs to Derive Best Replicable Models
Samunnati Financial Intermediation and Services Pvt. Ltd**Languages Known:**

English, Hindi, Tamil & Malayalam

Work Experience:

Akay Spices Pvt. Ltd. (10 months) & International Competence Centre for Organic Agriculture (25 months)

**SHAIK NAZIR****24**
years**Native State:**

Andhra Pradesh

Graduation:

B.Tech. (Food Technology), ANGRAU, Guntur, Andhra Pradesh

Summer's Company:

Coromandel International Ltd.

Summer Project Title:Competition and Gap Analysis of The Product Profiling of Speciality Nutrients and Identifying Gaps in
Coromandel Portfolio & Impact of QR Code Project of Superia on Channel and Consumers**Languages Known:**

English, Hindi & Telugu

Work Experience:

Dolly Agro Food Products (22 months)

**SHRUTI KUNWAR****24**
years**Native State:**

Uttarakhand

Graduation:

B.Sc. (Agriculture), GBPUA&T, Pantnagar, Uttarakhand

Summer's Company:

Maharashtra Hybrid Seeds Company Pvt. Ltd.

Summer Project Title:Market Assessment of Hybrid Paddy in Identified districts of Haryana and to develop an entry strategy for
Mahyco in these markets**Languages Known:**

English & Hindi

**SHRUTI SALONI****25**
years**Native State:**

Jharkhand

Graduation:

B.Sc. (Agriculture), BHU, Varanasi, Uttar Pradesh

Summer's Company:

Mahindra Summit Agriscience Ltd.

Summer Project Title:

Bizom: Sales Force Automation Application

Languages Known:

English & Hindi



SHUBHAM SUBHASH SHINDE

22
years

Native State:

Maharashtra

Graduation:

B.Sc. (Agriculture), MPKV, RAHURI, Maharashtra

Summer's Company:

PricewaterhouseCoopers India Pvt. Ltd.

Summer Project Title:

Industry and market analysis of Micro-nutrient fertilizers

Languages Known:

English, Hindi & Marathi



SOURABH SINGH YADAV

22
years

Native State:

Chhattisgarh

Graduation:

B.Tech. (Agricultural Engineering), IGKV, Raipur, Chhattisgarh

Summer's Company:

ITC Ltd. - ABD

Summer Project Title:

Study Different Go-To-Market Strategies and Recommend a Launch Plan for Bulk Staples (Maida & Sooji, Chana Dal, Toor Dal and Besan) in Kolkata Market for ITC-ABD

Languages Known:

English & Hindi



SNEYA ISSAC

24
years

Native State:

Kerala

Graduation:

B.Tech. (Food Process Engineering), IIFPT, Thanjavur, Tamil Nadu

Summer's Company:

Cocos India Pvt. Ltd.

Summer Project Title:

Scope of Mechanisation in Coconut Processing from Harvesting till Drying and Analysis of Export Potential for Coconut and Related Products

Languages Known:

English, Hindi, Tamil & Malayalam



SOHAL BHARADWAJ

28
years

Native State:

Delhi

Graduation:

B.Tech. (Biotechnology) & M.Tech. (Biotechnology), JIIT, Noida, Uttar Pradesh

Summer's Company:

Bayer CropScience Ltd., India

Summer Project Title:

Implementation and Monitoring of 25 Years of Arize Lucky Draw Campaign & Implementation and Tracking of Feedback Programme at Pilot Level, at Thane, Maharashtra.

Languages Known:

English & Hindi

Work Experience:

National Bureau of Plant Genetic Research, Indian Council of Agricultural Research, Pusa, New Delhi (12 Months)



SOURAV GHOSH FOUZDAR

25
years

Native State:

West Bengal

Graduation:

B.Sc. (Agriculture), SHUATS, Prayagraj, Uttar Pradesh

Summer's Company:

Bayer CropScience Ltd., India

Summer Project Title:

To Evaluate the Effectiveness of Different Campaign Elements followed in Promotion of Arize Hybrid Rice by Participative Implementation.

Languages Known:

English, Hindi, Odia, Nepali & Bengali



SUNDARRAJ APPU RATHOD

24
years

Native State:

Karnataka

Graduation:

B.Sc. (Horticulture), UHS Bagalkot, Karnataka

Summer's Company:

ADAMA India Pvt. Ltd.

Summer Project Title:

Opportunity Assessment of Chlorantraniliprole Mixtures Through Market Segmentation in Various Crops

Languages Known:

English, Hindi & Kannada



SUSHREE NAYAK

23
years

Native State:

Odisha

Graduation:

B.Sc. (Hons.) (Agriculture), OUAT, Bhubaneswar, Odisha

Summer's Company:

FMC India Pvt. Ltd.

Summer Project Title:

Competitive Benchmarking of Digital Touchpoints

Languages Known:

English, Hindi, Bengali & Odia



TH KHUO ALBERT

25
years

Native State:

Manipur

Graduation:

B.Sc. (Hons.) Horticulture, SHUATS, Prayagraj, Uttar Pradesh

Summer's Company:

Dayal Industries Pvt. Ltd.

Summer Project Title:

Market Evaluation of Fish Feed Sales in Manipur and Identification of Potential Customer and Distribution Channel

Languages Known:

English, Hindi & Manipuri



TITIKSHYA TUSHAR KANTI

23
years

Native State: Odisha **Graduation:** B.Sc. (Hons.) (Agriculture), OUAT, Bhubaneswar, Odisha

Summer's Company: Bayer CropScience Ltd., India

Summer Project Title: To Evaluate the Effectiveness of Different Campaign Elements followed in Promotion of Arize Hybrid Rice by Participative Implementation.

Languages Known: English, Hindi & Odia



VASUNTHRA. S

22
years

Native State: Tamil Nadu **Graduation:** B.Sc. (Agribusiness Management), TNAU, Coimbatore, TamilNadu

Summer's Company: FMC India Pvt. Ltd.

Summer Project Title: Competitive Benchmarking of Demand Generation Activities

Languages Known: English, Hindi, Malayalam & Tamil



VIJITHA GUNDAVARAPU

24
years

Native State: Andhra Pradesh **Graduation:** B.Sc. (Commercial Agriculture and Business Management), PJTSAU, Rajendranagar, Hyderabad

Summer's Company: Godrej Agrovet Ltd.

Summer Project Title: Devise a complete strategy for farmer engagement for Crop Protection Business of Godrej Agrovet

Languages Known: English, Hindi & Telugu



YEDDULA AJAY KUMAR

23
years

Native State: Andhra Pradesh **Graduation:** B.Sc. (Agriculture), DBRAU, Agra, Uttar Pradesh

Summer's Company: Max Hypermarket India Pvt. Ltd. (SPAR India)

Summer Project Title: Strategies to Improve Profitability in Grocery Business by Recommending Effective Ways to Plug Potential Margin Leakage Points and Through Cost Optimization in Sourcing for Better Margins

Languages Known: English, Hindi & Telugu



YERRA MANISHA

23
years

Native State: Telangana **Graduation:** B.Sc. (Agriculture), PJTSAU, Hyderabad

Summer's Company: Shreeja Mahila Milk Producer Company Ltd.

Summer Project Title: Opportunities for launching Shreeja curd in Vijayawada and Guntur

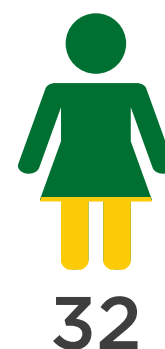
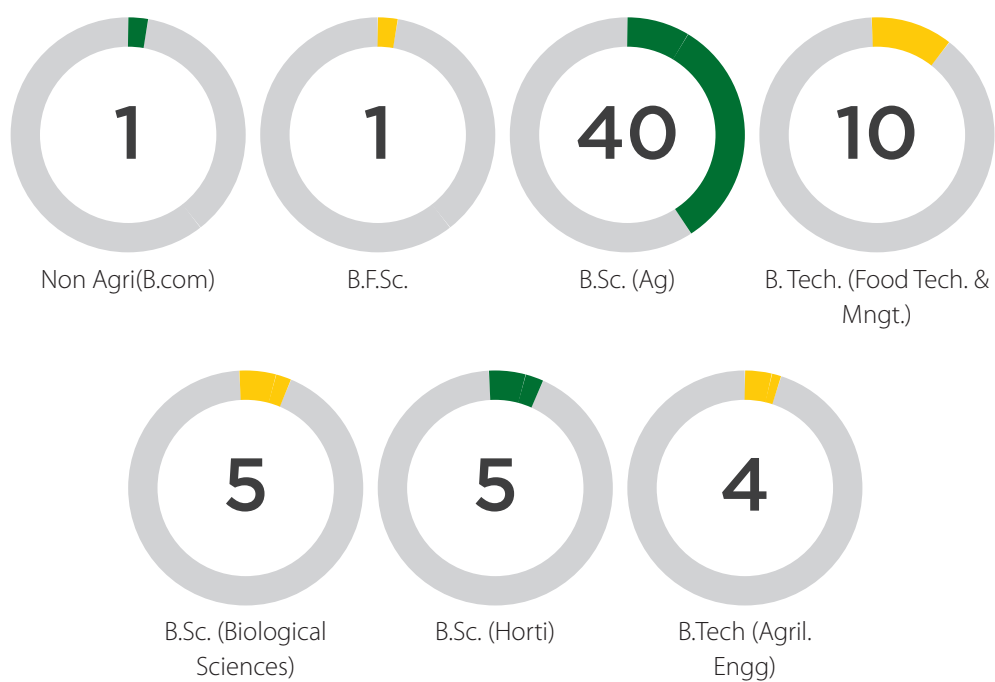
Languages Known: English, Telugu & Hindi



Students batch profile 2019-21



Disciplines



Abhishek John Georgie, 23

UG Stream: B.Tech. (Food Technology)
Discipline: Food Technology
University Abbreviation, Place: SHUATS, Prayagraj, Uttar Pradesh
Company: Future Consumer Ltd.
Work Ex (in months): 23
Languages Known: English, Hindi, Tamil , Bengali, Malayalam
Gender: Male

Akanksha Negi, 23

UG Stream: B.Sc. (Food Technology)
Discipline: Food Technology
University Abbreviation, Place: GBPUA&T, Pantnagar, Uttarakhand
Languages Known: English, Hindi
Gender: Female

Aliya Anjum, 23

UG Stream: B.Sc. (Agriculture)
Discipline: Agriculture
University Abbreviation, Place: UAS, Bengaluru, Karnataka
Company: Vibgyor Group of Schools
Work Ex (in months): 9
Languages Known: English, Hindi, Urdu, Kannada
Gender: Female

Alluri Ajay Varma, 23

UG Stream: B.Tech. (Agricultural Engineering)
Discipline: Agricultural Engineering
University Abbreviation, Place: ANGRAU, Guntur, Andhra Pradesh
Company: Yanmar Coromandel Agrisolutions Pvt. Ltd.
Work Ex (in months): 9
Languages Known: English, Hindi, Telugu
Gender: Male

Alok Kumar, 22

UG Stream: B.Sc. (Hons.)Agriculture
Discipline: Agriculture
University Abbreviation, Place: B.A.U Sabour, Bhagalpur
Languages Known: English, Hindi, Maithili
Gender: Male

Amit Kumar Sahu, 22

UG Stream: B.Sc. (Agriculture)
Discipline: Agriculture
University Abbreviation, Place: TNAU, Coimbatore, Tamil Nadu
Languages Known: English, Hindi, Odia, Tamil
Gender: Male

Anjali Sivakumar, 23

UG Stream: B.Sc. (Agriculture)
Discipline: Agriculture
University Abbreviation, Place: TNAU, Coimbatore, Tamil Nadu
Languages Known: English, Hindi, Malayalam, Tamil
Gender: Female

Ankita Tiwari, 22

UG Stream: B.Sc. (Agriculture)
Discipline: Agriculture
University Abbreviation, Place: G.B.P.U.A&T, Pantnagar, Uttarakhand
Languages Known: English,Hindi
Gender: Female

Anubhuti Sharma, 23

UG Stream: B.Sc. (Agriculture)
Discipline: Agriculture
University Abbreviation, Place: JNKVV, Jabalpur, Madhya Pradesh
Languages Known: English,Hindi
Gender: Female

Atul Sharma, 26

UG Stream: B.Sc. (Hons.) Agriculture
Discipline: Agriculture
University Abbreviation, Place: BAU, Bhagalpur, Bihar
Languages Known: English,Hindi
Gender: Male

Ayush Hammar, 21

UG Stream: B.Sc. (Hons) Agriculture
Discipline: Agriculture
University Abbreviation, Place: SHUATS, Prayagraj, Uttar Pradesh
Languages Known: English,Hindi
Gender: Male

Balaji Sridharan, 21

UG Stream: B.com. (General)
Discipline: Commerce
University Abbreviation, Place: Bharathidasan University, Tiruchirappalli, Tamilnadu
Company: PricewaterhouseCoopers India Pvt. Ltd.
Work Ex (in months): 10
Languages Known: English,Hindi,Tamil
Gender: Male

Balla Rachana, 23

UG Stream: B.Sc. (Agriculture)
Discipline: Agriculture
University Abbreviation, Place: ANGRAU, Guntur, Andhra Pradesh
Languages Known: English,Telugu,Hindi
Gender: Female

C. A. Hubaib Hassan, 24

UG Stream: B.Sc. (Hons) Agriculture
Discipline: Agriculture
University Abbreviation, Place: KAU, Thrissur
Languages Known: English, Malayalam
Gender: Male

Chilaka Harsitha Saranya, 22

UG Stream: B.Tech. (Food Process Engineering)
Discipline: Food Process Engineering
University Abbreviation, Place: IIFPT (TNAU), Thanjavur, Tamilnadu
Languages Known: English,Hindi,Telugu,Tamil
Gender: Female

Chunchu Sharmila, 23

UG Stream: B.Sc. (Hons.) Agriculture
Discipline: Horticulture
University Abbreviation, Place: SKLTSHU, Rajendranagar, Hyderabad
Languages Known: English, Telugu
Gender: Female

Devuraj, 24

UG Stream: B.Sc. (Agriculture)
Discipline: Agriculture
University Abbreviation, Place: V.NM.K.V ,Parbhani, Maharashtra
Languages Known: English, Hindi, Malayalam
Gender: Female

Divakar, 22

UG Stream: B.Tech. (Food Technology and Management)
Discipline: Food Technology and Management
University Abbreviation, Place: NIFTM, Sonipat, Haryana
Company: Mother Dairy Fruit and Vegetable Pvt. Ltd.
Work Ex (in months): 11
Languages Known: English,Hindi
Gender: Male

Dogiparthi Sai Ram Pavan Kumar, 23

UG Stream: B.Sc. (Agriculture)
Discipline: Agriculture
University Abbreviation, Place: ANGRAU, Guntur, Andhra Pradesh
Languages Known: English, Telugu
Gender: Male

Gaddam Sudheer Babu, 23

UG Stream: B.Sc. (Hons)Agricultural Science and Rural Devolopment
Discipline: Agriculture
University Abbreviation, Place: OU, Hyderabad, Telangana
Languages Known: English, Hindi, Telugu
Gender: Male

Hardik Bhatia, 22

UG Stream: B.Sc. (Agriculture)
Discipline: Agriculture
University Abbreviation, Place: CCSHAU, Hisar, Haryana
Languages Known: English, Hindi, Punjabi
Gender: Male

Harshita Joshi, 21

UG Stream: B. Sc. (Hons.) Botany
Discipline: Botany
University Abbreviation, Place: DU,Delhi
Languages Known: English, Hindi
Gender: Female

Harshjit Santosh Patil, 22

UG Stream: B.Tech. (Agricultural Engineering)
Discipline: Agricultural Engineering
University Abbreviation, Place: M.P.K.V., Rahuri, Maharashtra
Languages Known: English, Hindi, Marathi
Gender: Male



Jenigala Pragna, 24

UG Stream: B.Sc. Life Sciences

Discipline: Life Sciences

University Abbreviation, Place: Osmania, Hyderabad, Telangana

Company: Dr. Reddy's Foundation

Work Ex (in months): 12

Languages Known: English, Hindi, Telugu

Gender: Female

Juri Sagarika Tigga, 22

UG Stream: B.Sc. (Hons.) Agriculture

Discipline: Agriculture

University Abbreviation, Place: SHUATS, Prayagraj, Uttar Pradesh

Languages Known: English, Hindi

Gender: Female

Kumbham Sindhu, 22

UG Stream: B.Sc. (Agriculture)

Discipline: Agriculture

University Abbreviation, Place: PJTSAU, Hyderabad, Telangana

Languages Known: English, Hindi, Telugu

Gender: Female

K. Sai Veena Prathyusha, 22

UG Stream: B.Sc. (Agriculture)

Discipline: Agriculture

University Abbreviation, Place: PJTSAU, Hyderabad, Telangana

Languages Known: English, Telugu, Hindi

Gender: Female

Kalpana S, 21

UG Stream: B.Tech. (Food Process Engineering)

Discipline: Food Process Engineering

University Abbreviation, Place: IIFPT (TNAU), Thanjavur, Tamil Nadu

Languages Known: English, Tamil, Telugu

Gender: Female

Kanupriya, 22

UG Stream: B.Sc. (Hons.) Horticulture

Discipline: Horticulture

University Abbreviation, Place: PUH&F, Nauni, Solan, Himachal Pradesh

Languages Known: English, Hindi

Gender: Female

Kodam Jayasai, 21

UG Stream: B.Tech. (Agricultural Engineering)

Discipline: Agricultural Engineering

University Abbreviation, Place: PJTSAU, Rajendranagar, Hyderabad

Languages Known: English, Hindi, Telugu

Gender: Male

Kotha Raghavi, 22

UG Stream: B.Sc. (Agriculture)

Discipline: Agriculture

University Abbreviation, Place: PJTSAU, Rajendranagar, Hyderabad

Languages Known: English, Telugu

Gender: Female

Lovepreet Singh, 23

UG Stream: B.Sc. (Hons.) Agriculture

Discipline: Agriculture

University Abbreviation, Place: GNDU, Amritsar, Punjab

Languages Known: English, Hindi, Punjabi

Gender: Male

Manaswini Beri, 21

UG Stream: B.Sc. (Agriculture)

Discipline: Agriculture

University Abbreviation, Place: PJTSAU, Hyderabad, Telangana

Languages Known: English, Hindi, Telugu

Gender: Female

Manivel P, 22

UG Stream: B.Sc. (Sericulture)

Discipline: Sericulture

University Abbreviation, Place: TNAU, Coimbatore, Tamil Nadu

Company: Sumashi Seeds

Work Ex (in months): 11

Languages Known: English & Tamil

Gender: Male

Mansha Prasad, 24

UG Stream: B.Sc. (Agriculture)

Discipline: Agriculture

University Abbreviation, Place: ANGRAU, Guntur, Andhra Pradesh

Languages Known: English, Hindi, Malayalam

Gender: Female

Mohan Ram S, 22

UG Stream: B.Tech. (Food Process Engineering)

Discipline: Food Process Engineering

University Abbreviation, Place: TNAU, Coimbatore, Tamil Nadu

Languages Known: English, Telugu, Tamil

Gender: Male

Mudavath Priyanka Chowhan, 22

UG Stream: B.Sc. (Agriculture)

Discipline: Agriculture

University Abbreviation, Place: PJTSAU, Hyderabad, Telangana

Languages Known: English, Hindi, Telugu

Gender: Female

Neeraj Yadav, 23

UG Stream: B.Tech. (Food Technology and Management)

Discipline: Food Technology and Management

University Abbreviation, Place: NIFTEM, Sonipat, Haryana

Company: Hindustan Coca Cola Beverages Pvt. Ltd.

Work Ex (in months): 13

Languages Known: English, Hindi

Gender: Male

Pallavi Pawar, 24

UG Stream: B.Sc. (Agriculture)

Discipline: Agriculture

University Abbreviation, Place: JNKVV, Jabalpur, Madhya Pradesh

Languages Known: English, Hindi

Gender: Female

Pankaj Khare, 21

UG Stream: B.Tech. (Agricultural Engineering)

Discipline: Agricultural Engineering

University Abbreviation, Place: Indira Gandhi Krishi Vishwavidyalaya, Raipur, Chhattisgarh

Languages Known: English, Hindi

Gender: Male

Pawan Kamalesh Thadani, 21

UG Stream: B.Sc. (Agriculture)

Discipline: Agriculture

University Abbreviation, Place: ANGRAU, Guntur

Languages Known: English, Hindi, Telugu, Sindhi

Gender: Male

Pragya Pandey, 21

UG Stream: B.Sc. (Fisheries)

Discipline: Fisheries

University Abbreviation, Place: GBPUA&T, Pantnagar, Uttarakhand

Languages Known: English, Hindi

Gender: Female

Pranali Uttamrao Gurjar, 21

UG Stream: B.Sc. (Hons.) Botany

Discipline: Agriculture

University Abbreviation, Place: PDKV Agriculture University, Akola, Maharashtra

Languages Known: English, Hindi, Marathi

Gender: Female

Pratibha Sahoo, 22

UG Stream: B.Sc. (Agriculture)

Discipline: Agriculture

University Abbreviation, Place: OUAT, Bhubaneswar

Languages Known: English, Hindi, Odia

Gender: Female

Pravin Kumar Ranjan, 23

UG Stream: B.Tech. (Food Process Engineering)

Discipline: Food Process Engineering

University Abbreviation, Place: IIFPT (TNAU), Thanjavur, Tamil Nadu

Languages Known: English & Hindi

Gender: Male

Prem Kumar B, 23

UG Stream: B.Sc. (Agriculture)

Discipline: Agriculture

University Abbreviation, Place: TNAU, Coimbatore, Tamil Nadu

Company: Sundaram Finance Ltd.

Work Ex (in months): 23

Languages Known: English, Tamil

Gender: Male

Pushkar Bhatlekar, 21**UG Stream:** B.Sc. (Zoology)**Discipline:** Zoology**University Abbreviation, Place:** MU, Mumbai, Maharashtra**Languages Known:** English, Hindi, Marathi**Gender:** Male**Raghavi M.D., 21****UG Stream:** B.Sc. (Agriculture)**Discipline:** Agriculture**University Abbreviation, Place:** TNAU, Coimbatore, Tamil Nadu**Languages Known:** English, Hindi, Kannada, Tamil Nadu**Gender:** Female**Rajeevi Parsa, 22****UG Stream:** B.Sc. (Hons.) Horticulture**Discipline:** Horticulture**University Abbreviation, Place:** SKLTSU, Rajendra Nagar, Hyderabad**Languages Known:** English, Telugu**Gender:** Female**Ramtenki Pranith, 21****UG Stream:** B.Sc. (Hons.) Food Science and nutrition**Discipline:** Food Science**University Abbreviation, Place:** PJTSAU,

Rajendranagar, Telangana

Company: ICAR-Indian institute of millets research**Work Ex (in months):** 7**Languages Known:** English, Telugu, Hindi**Gender:** Male**Renupriya Shanmugam, 22****UG Stream:** B.Sc. (Agriculture)**Discipline:** Agriculture**University Abbreviation, Place:** TNAU, Coimbatore, Tamil Nadu**Languages Known:** Tamil, English**Gender:** Female**Rishu Maurya, 22****UG Stream:** B.Sc. (Agriculture)**Discipline:** Agriculture**University Abbreviation, Place:** GBPUA&T, Pantnagar, Uttarakhand**Languages Known:** English, Hindi**Gender:** Female**Rohin Awasthi, 22****UG Stream:** B.Sc. (Hons.) Horticulture**Discipline:** Horticulture**University Abbreviation, Place:** Dr. Y.S. Parmar University of Horticulture and Forestry, Nauni, Solan, Himanchal Pradesh**Languages Known:** English, Hindi**Gender:** Male**Sahil Sethi, 22****UG Stream:** B.Sc. (Hons.) Agriculture**Discipline:** Agriculture**University Abbreviation, Place:** H.N.B.G.U, Garhwal, Uttarakhand**Languages Known:** English, Hindi, Bengali, Nepali, Telugu**Gender:** Male**Sahil Singhal, 23****UG Stream:** B.Tech. (Food Technology and Management)**Discipline:** Food Technology and Management**University Abbreviation, Place:** NIFTM, Sonipat, Haryana**Company:** Bikanervala Foods Pvt. Ltd.**Work Ex (in months):** 8**Languages Known:** English, Hindi, Punjabi**Gender:** Male**Shanmuka Sai Bangari, 25****UG Stream:** B.Sc. (Agriculture)**Discipline:** Agriculture**University Abbreviation, Place:** VNMKV, Parbhani, Maharashtra**Company:** Bharat Rohan Air Born Innovations Pvt. Ltd.**Work Ex (in months):** 12**Languages Known:** Telugu, Hindi, English, Marathi**Gender:** Male**Shivani Sharma, 23****UG Stream:** B.Sc. (Agriculture)**Discipline:** Agriculture**University Abbreviation, Place:** GBPUA&T, Pantnagar, Uttarakhand**Languages Known:** English, Punjabi, Hindi**Gender:** Female**Shreemayee Panda, 23****UG Stream:** B.Sc. (Agriculture)**Discipline:** Agriculture**University Abbreviation, Place:** OUAT, Bhubaneswar**Languages Known:** English, Hindi, Odiya**Gender:** Female**Sravani Kundur, 22****UG Stream:** B.Sc. (Horticulture)**Discipline:** Horticulture**University Abbreviation, Place:** SKLTSU, Rajendra Nagar, Hyderabad**Languages Known:** English, Telugu, Hindi**Gender:** Female**Sriramula Mahesh, 23****UG Stream:** B.Sc. (Agriculture)**Discipline:** Agriculture**University Abbreviation, Place:** UAS-Dharwad, Karnataka**Languages Known:** English, Hindi, Telugu, Kannada**Gender:** Male**Sunil Kumar, 23****UG Stream:** B.Sc. (Hons.) Agriculture**Discipline:** Agriculture**University Abbreviation, Place:** CCSHAU, Hisar, Haryana**Languages Known:** English, Hindi**Gender:** Male**Surukonti Amarendher Reddy, 24****UG Stream:** B.Sc. (Hons.) Agricultural Science and Rural Development**Discipline:** Agriculture**University Abbreviation, Place:** OU, (Loyola Academy Degree and PG College), Hyderabad, Telangana**Languages Known:** Telugu, Hindi, English**Gender:** Male**V A V S Rama Krishna, 25****UG Stream:** B.Sc. (Agriculture)**Discipline:** Agriculture**University Abbreviation, Place:** ANGRAU, Guntur**Languages Known:** English, Hindi & Telugu**Gender:** Male**Vaishna J S, 22****UG Stream:** B.Sc. (Horticulture)**Discipline:** Horticulture**University Abbreviation, Place:** TNAU, Coimbatore, Tamil Nadu**Languages Known:** English, Hindi, Tamil, Malayalam**Gender:** Female**Varun, 21****UG Stream:** B.Sc. (Food Technology)**Discipline:** Food Technology**University Abbreviation, Place:** GBPUA & T, Pantnagar, Uttarakhand**Languages Known:** English, Punjabi, Hindi**Gender:** Male**Vishnuvardhan R, 21****UG Stream:** B.Sc. (Agriculture)**Discipline:** Agriculture**University Abbreviation, Place:** TNAU, Coimbatore, Tamil Nadu**Languages Known:** English, Tamil**Gender:** Male

MANAGEites across the **GLOBE**

NETHERLANDS





THE RECRUITMENT CALENDAR

What for?	For Whom?	When to visit/notify MANAGE?	When will the student be available to join your organization?
Winter Internship	2nd year students	After 7th September	1st Oct – 30th Oct
Summer Internship	1st year students	First Week of October	1st April – 15th June
PPOs / PPIs	2nd year students	After 15th October	After Course Completion
Final Placements		1st week of November	



High on Skill and Knowledge with Entrepreneurial enthusiasm

Great to interact with bundle of energy at MANAGE, full of positive outlook and fire in their bellies! Happy to see that there is an institute of excellence preparing its students not just with ability to think through and come up with solutions, but with readiness with zeal and have required skills to implement it on ground. Some of the business models and plans they developed during their entrepreneurship workshop, individually and in teams could have been built into successful businesses straightaway. The all-round understanding of big picture as well as nuts and bolts of day to day operations make MANAGEites the ready materials for creating lasting values for the businesses they will move to.

Ashutosh Kumar Sinha

Head-Agribusiness, LT Foods

PGDM(ABM) Batch 1996-98, MANAGE





With 14 years in FMCG I could carve a niche for myself as not only agri-commodities procurement but also packaging procurement from local to global level. The life skills and attitude polishing training I received at MANAGE helped me sail through the corporate waters, and build my career on solid grounds. With my built on experience, I have enriched my career and today have options of continuing what I do and anytime go back to agri-commodities procurement.

Mr. Gulshan Singh Dhanjal

Global Procurement Manager - Packaging Feedstocks (Contact Flexibles)

Procurement Director- Kuwait Food Company (Americana)



Corporate Relationship and Placement Cell

Director & Principal Coordinator

Dr. K. Anand Reddy

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Mobile: +91-9010564442

Email: anandreddy@manage.gov.in

In charge Placement Coordinator

Mrs. P. Bharathi Rani

Tel: +91-40-24594574

Mobile: +91-9848309923

Email: bharathirani@manage.gov.in

Student Coordinators

Arshaq Saithu	+91-7731056303
Abhishek Sharma	+91-7731056305
Titikshya Tushar Kanti	+91-7731056307
Ankit Tewari	+91-8465965141
Niranjan Reddy	+91-8464075984
Akash Aswal	+91-7095315027

Email: placementcell@manageites.org



National Institute of Agricultural Extension Management (MANAGE)

(An Organization of Ministry of Agriculture and Farmers Welfare)

Government of India

Rajendranagar, Hyderabad - 500030, India

